

Brian Callaci
Curriculum Vitae

Chief Economist
Open Markets Institute
Peekskill, NY

October 2023
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Education **University of Massachusetts Amherst**
2019. Ph.D., Economics
2016. M.A., Economics

Franklin & Marshall College
2005. B.A., Economics

Publications **Book Project**
Under contract. *Local Empires: Franchising & the Rise of the Unfairness Economy*. University of Chicago Press.

Published Academic Papers

2023. “How Antitrust Can Help Tame Capital and Empower Labor.”
New Labor Forum, 32(3).

2023. “Labor Unions and the Problem of Monopoly: Collective Bargaining
and Market Governance 1890-Present.” *Politics & Society*, 51(3).

2023. “Antitrust Remedies for Fissured Work.” With Sandeep Vaheesan.
Cornell Law Review, 108:27.

2021. “What Do Franchisees Do? Vertical Restraints as Workplace
Fissuring and Labor Discipline Device.” *Journal of Law & Political Economy*,
1(3):397-444.

2021. “Control Without Responsibility: The Legal Creation of Franchising
1960-1980.” *Enterprise & Society*, 22(1): 156-182.

2019. “The Economics of Just Transition: A Framework for Supporting Fossil
Fuel-Dependent Workers and Communities in the United States.” With
Robert Pollin. *Labor Studies Journal*, 44(2):93-138.

Working Papers

2023. “The Effect of No-poaching Restrictions on Worker Earnings in Franchised Industries.” With Matthew Gibson, Sergio Pinto, Marshall Steinbaum, and Matthew Walsh. IZA Discussion Paper No. 16330

2022. “Vertical Restraints and Labor Markets in Franchised Industries.” With Sergio Pinto, Marshall Steinbaum, and Matthew Walsh. Available at SSRN.

Expert Testimony

2023. “Fast food Restaurant Franchisors and Franchisees: Joint Liability.” Testimony to the Judiciary Committee of the California Assembly, April 25.

2022. “Monopsony and Healthcare Markets.” Testimony to Intergovernmental Hearing on the Pittsburgh Healthcare Workforce, September 26.

2021. “21st Century Antitrust Reforms and the American Worker.” Testimony to the U.S. House Antitrust Subcommittee, September 28.

2020. “The Impact of Consolidation, Outsourcing, and Financialization on Employment and Wages in the Airline Industry.” Testimony to the U.S. House Aviation Subcommittee, January 15.

Popular Writing

2023. “Biden Says Goodbye to Tweezer Economics.” *The Atlantic*, October 26.

2023. “Workers Are an Untapped Resource for Antitrust Enforcers .” With Sandeep Vaheesan. *The Sling*, October 24.

2023. “How Antitrust Law Can Help Rebuild Labor.” *Marxist Sociology*, September 22.

2023. No, Sky-High Drug Prices Aren’t Funding Crucial New Medical Research. *Jacobin*, September 18.

2023. Biden Trustbusters Display Timidity in Proposed Merger Crackdown. With Sandeep Vaheesan. *Bloomberg Law*, September 14.

2023. “Biden’s Best Path to a Pro-Worker Economy Runs Through the Federal Trade Commission.” With Sandeep Vaheesan. *The New Republic*, August 30.

2023. “When Socialists Put an End to Pasta Inflation.” *Jacobin*, June 11.

2023. “Albert Hirschman’s Case Against Non-Competes.” *ProMarket*, June 7.

2023. “Curbing Merger Mania.” *Project Syndicate*, March 1.

2023. “Baseball Players Defeated Noncompetes to Build Union.” *Labor Notes*, February 20.
2023. “A Recipe for Worker Power.” *Niskanen Center*, January 18.
2022. “Can the Consumer Welfare Standard Accommodate Labor Harms?” *The Sling*, November 10.
2022. “Reining in UPMC’s Monopsony Power Key to Addressing Workforce Crisis in Pittsburgh Hospitals.” *Pittsburgh Tribune-Review*, November 9.
2022. “Big Tech Global Monopolies are Hurting Everyone.” *Buffalo News*, November 6.
2022. “Uber Drivers and McDonald’s Franchise Owners Have a Common Enemy.” *Slate*, September 13.
2022. “Inflation is No Excuse for Squeezing Workers.” With Sandeep Vaheesan. *Dissent*, July 28.
2022. “Antitrust and Labor Movements Return to Their Shared Roots.” *Democracy*, April 18.
2022. “Amazon Warehouses Are Relentless, Dangerous Workplaces—but It’s Hard to Punish Them for It, Thanks to Bill Clinton.” *The New Republic*, March 25.
2022. “How an Old U.S. Antitrust Law Could Foster a Fairer Retail Sector.” With Sandeep Vaheesan. *Harvard Business Review*, February 9.
2021. “Are Low Wages a Market Failure?” *Boston Review*, November 23.
2021. “What Do Franchisees Do? Vertical Restraints as Workplace Fissuring and Labor Discipline Devices.” *LPE Blog*, November 18.
2021. “Entrepreneurship, Amazon Style.” *The American Prospect*, September 27.
2021. “It’s Time for Labor to Embrace Antimonopoly.” *The Forge: Organizing Strategy and Practice*, April 13.
2021. “Gig Work as Disguised Unemployment.” *Data Points*, January 19.
2020. “Uber and Lyft Are Thinking About a Franchise Model. That Won’t Fix The Gig Economy’s Problems.” *Slate*, August 24.
2020. “Why Are Good Job Disappearing if Robots Aren’t Taking Them?” With Sareeta Amrute and Alex Rosenblat. *Data Points*, June 16.
2020. “Digital Scab, Digital Snitch.” *Phenomenal World*, May 28.

2020. “Frontline Workers Deserve More than Hazard Pay.” *The American Prospect*. April 26.

2018. “Franchising Hurts Franchisees and Workers, with the Problem Rooted in Antitrust Law.” Washington Center for Equitable Growth, December 18.

2016. “A Just Transition for US Fossil Fuel Workers.” With Robert Pollin. *The American Prospect*, 27(3): 88-93.

2014. “Maximizing Shareholder Value is (Literally) Killing Us.” *Center for Popular Economics*, November 10.

2014. “Should Young Workers Pass on Pensions and Fight for Social Security?” *Center for Popular Economics*, February 24.

Reports

2021. “Puppet Entrepreneurship: Technology and Control in Franchised Industries.” Data & Society Research Institute, January 27.

2019. “A Brief History of Worker Displacement.” With Mark Paul. *Data for Progress*. December 19.

2019. “Fissuring in Flight: Consolidation and Outsourcing in the US Domestic Airline Industry, 1997-2018.” Prepared for the Communications Workers of America, AFL-CIO.

2012. “Supervision of Nonfinancial Conglomerates with Financial Subsidiaries.” Prepared for the United Food and Commercial Workers, AFL-CIO, and submitted to Parliament (UK).

Conferences and Presentations

Invited Presentations

2023. “The FTC Suit Against Amazon.” Make Amazon Pay Summit, UNI Global Union, Manchester, UK, October 27.

2023. “Labor and Antitrust.” With Sandeep Vaheesan. Harvard Law School Antitrust Association, Cambridge, MA, October 17.

2023. “Antitrust Policy and Workers.” Schwartz Center for Economics Policy Analysis, New School for Social Research, New York, NY, March 23.

2022. “Labor and Big Tech in 2022 and Beyond.” *The New Roaring Twenties: The Progressive Agenda for Antitrust and Consumer Protection Law*. University of Utah, Salt Lake City, UT, October 21.

2022. “Antitrust for Workers.” International Brotherhood of Teamsters Legislative Conference, Washington, DC, September 13.

2022. “Labor under Monopoly Capital: How Corporations Stacked the Deck Against Workers.” Manhattan College Labor Studies Colloquium, Bronx, NY. April 6.

2021. “Law, Labor, and Coordination.” Disorganized Labor Conference (Online). William Rhodes Center for International Economics and Finance, Brown University. Providence, RI, April 23.

2020. “‘It’s Traumatic to Consider Myself an Employee:’ Franchisee Associations and Small Business Organizing in the US.” Sarah Lawrence College, Bronxville, NY, March 9.

2019. “What Do Franchisees Do?” A New Future for Antitrust conference, University of Utah, Salt Lake City, UT, October 24.

2017. “A Just Transition for Fossil Fuel Workers: Prospects After Trump.” Connecticut College, New London, CT, September 13.

Conference Panels Organized

2023. Allied Social Science Association (ASSA) annual conference, New Orleans, LA. January 5.

2019. Labor and Employment Relations Association (LERA) annual conference, Cleveland, OH, June 15.

2019. Association for the Promotion of Political Economy and the Law annual conference, Baltimore, MD, June 3.

2019. Eastern Economic Association annual conference, New York, NY, March 2.

Conference Presentations

2020. Business History annual conference, Charlotte, NC, March 13.

2019. Labor and Employment Relations Association (LERA) annual conference, Cleveland, OH, June 15.

2019. Association for the Promotion of Political Economy and the Law annual conference, Baltimore, MD, June 3.

2019. Eastern Economic Association annual conference, New York, NY, March 2.

2018. Union for Radical Political Economics fiftieth anniversary conference, Amherst, MA, September 29.

2018. Labor Research and Action Network annual conference, Nashville, TN, May 31.

2017. Eastern Economic Association annual conference, New York, NY, February 25.

Poster Sessions

2018. Economic History Association annual conference, Montreal, QC, September 7-9.

Academic Positions

Research Positions

2021-Present. Chief Economist, Open Markets Institute, Washington, DC.

2019-2021. Postdoctoral Scholar, Data & Society Research Institute, New York, NY

2015-2017. Research Assistant, Political Economy Research Institute, University of Massachusetts Amherst.

Teaching Positions

2019. Online Instructor, Introduction to Microeconomics

2018. Online Instructor, Marxian Economics

2015. Teaching Assistant, Introduction to Microeconomics

2014. Teaching Assistant, Introduction to Microeconomics

2014. Teaching Assistant, Labor and the American Economy

2013. Teaching Assistant, Introduction to Microeconomics

Other Academic Experience

2005-2006. Service Learning Coordinator, Franklin & Marshall College

Professional Positions

2019. Consultant, Communications Workers of America

2013-2015. Consultant, Change to Win Strategic Organizing Center

2011-2013. Senior Research Analyst, Change to Win Strategic Organizing Center

2009-2011. Senior Research Analyst, Workers United/SEIU

2006-2009. Research Analyst, UNITE HERE

Awards, Grants and Fellowships

2022. Anti-Monopoly Fund Research Grant, \$30,000

2018. Dissertation Fellowship, Political Economy Research Institute, \$8,000

2018. John Kenneth Galbraith Prize for dissertation research, Department of Economics, University of Massachusetts Amherst, \$1,500

2017. Doctoral Grant, Washington Center for Equitable Growth, \$15,000

2017. Dissertation Research Fellowship, Center for Engaged Scholarship, \$25,000

2017. Solomon Barkin Graduate Fellowship Fund Award, Department of Economics, University of Massachusetts Amherst, \$1,500

2015. Michael Weiner Scholarship for Labor Studies, Major League Baseball Players Association Players Trust, \$10,000

Service 2023. Peer reviewer, University of Chicago Press.
 2022. Dissertation committee member, Kevin Connor, University of Utah.
 2022. Peer reviewer, *Journal of Law & Political Economy*.
 2020. Peer reviewer, *Journal of Law & Political Economy*.
 2015-2016. Co-chair, Economics Graduate Student Organization, University of
 Massachusetts Amherst

Leadership 2016-2017. Joint Council, United Auto Workers Local 2322
 Posts 2016-2017. Chair, Politics and Legislative Committee, United Auto Workers
 Local 2322
 2013-2016. Shop Steward, University of Massachusetts Amherst, Graduate Employee
 Organization (GEO), United Auto Workers Local 2322
 2011-2013. Unit Chair, Washington-Baltimore Newspaper Guild, CWA Local 32035
 2009-2011. Executive Board Member, Federation of Union Representatives