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|------|---|---|---|
| Form | 9 | y | U |

** PUBLIC DISCLOSURE COPY **

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.



Department of the Treasury Internal Revenue Service

| АГ | or un | e 20 16 calendar year, or tax year beginning and | renaing | | | | | |
|--------------------------------|---|--|--------------------|------------------------------|-------------------------------|--|--|--|
| B c a | heck if | e: C Name of organization | | D Employer identifie | cation number | | | |
| | Addre | S OPEN MARKETS INSTITUTE | | | | | | |
| | Name Chang | Doing business as | 82-2 | -2529375 | | | | |
| | Initial returr | Number and street (or P.O. box if mail is not delivered to street address) | E Telephone number | r | | | | |
| | Final returr | 1440 G STREET, NW | | 704- | 807-2277 | | | |
| | Lireturr termii ated | City or town, state or province, country, and ZIP or foreign postal code | • | G Gross receipts \$ | 1,617,677. | | | |
| | Amer | WADIIINGION, DC 20005 | | H(a) Is this a group re | eturn | | | |
| | Appli tion | F Name and address of principal officer: BARRY C. LYNN | | for subordinates | ? Yes X No | | | |
| | pend | ^{ng} SAME AS C ABOVE | | H(b) Are all subordinates in | | | | |
| | | empt status: 🗴 501(c)(3) 🛄 501(c) () ◀ (insert no.) 🛄 4947(a)(1) | or 527 | | list. (see instructions) | | | |
| | | te: WWW.OPENMARKETSINSTITUTE.ORG | | H(c) Group exemption | n number 🕨 | | | |
| κF | orm o | f organization: 🚺 Corporation 🔄 Trust 🔄 Association 🔄 Other 🕨 | L Year | of formation: 2017 | State of legal domicile: DC | | | |
| Pa | art I | Summary | | | | | | |
| e | 1 | Briefly describe the organization's mission or most significant activities: \underline{A} | AM OF | JOURNALISTS | 1 | | | |
| ũ | | RESEARCHERS, LAWYERS, AND ADVOCATES WORK | ING TO | OGETHER TO E | XPOSE AND | | | |
| Activities & Governance | 2 | Check this box 🕨 🛄 if the organization discontinued its operations or dispo | osed of mor | e than 25% of its net as | sets. | | | |
| ٥ ٨ | 3 | Number of voting members of the governing body (Part VI, line 1a) | | | 4 | | | |
| 5 | 4 | Number of independent voting members of the governing body (Part VI, line 1b) | | 4 | 4 | | | |
| es 6 | 5 | Total number of individuals employed in calendar year 2018 (Part V, line 2a) | | 9 | | | | |
| viti | 6 | Total number of volunteers (estimate if necessary) | | 0 | | | | |
| Ct i | 7 a | 7 a Total unrelated business revenue from Part VIII, column (C), line 12 | | | 0. | | | |
| ٩ | b Net unrelated business taxable income from Form 990-T, line 38 | | | | 0. | | | |
| | | | | Prior Year | Current Year | | | |
| θ | 8 | Contributions and grants (Part VIII, line 1h) | | 91,200. | 1,617,534. | | | |
| Revenue | 9 | Program service revenue (Part VIII, line 2g) | | 0. | 0. | | | |
| eve | 10 | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 0. | 0. | | | |
| ш | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 0. | 143. | | | |
| | 12 | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 91,200. | 1,617,677. | | | |
| | 13 | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 0. | 0. | | | |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | | 0. | 0. | | | |
| es | 15 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 0. | 276,239. | | | |
| Expenses | 16a | Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25) | | 0. | 40,000. | | | |
| ъре Хре | b | Total fundraising expenses (Part IX, column (D), line 25) | 15. | | | | | |
| ш | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 0. | 338,459. | | | |
| | 18 | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 0. | 654,698. | | | |
| | 19 | Revenue less expenses. Subtract line 18 from line 12 | | 91,200. | 962,979. | | | |
| Net Assets or Fund Balances | | | | eginning of Current Year | End of Year | | | |
| sets alan | 20 | Total assets (Part X, line 16) | | 91,200. | 1,206,583. | | | |
| t As id B | 21 | Total liabilities (Part X, line 26) | | 0. | 62,434. | | | |
| Fun | 22 | Net assets or fund balances. Subtract line 21 from line 20 | | 91,200. | 1,144,149. | | | |
| Pa | art II | Signature Block | | | | | | |
| Unde | er pen | alties of perjury, I declare that I have examined this return, including accompanying schedule | es and staten | nents, and to the best of m | y knowledge and belief, it is | | | |
| true, | corre | ct, and complete. Declaration of preparer (other than officer) is based on all information of w | hich prepare | r has any knowledge. | | | | |

| Sign | Signature of officer | | Dat | e | | | | |
|-------------|---|----------------------|---------|-------------------------|--|--|--|--|
| Here | BARRY C. LYNN, EXECUTIV | E DIRECTOR | | | | | | |
| | Type or print name and title | | L Doto | | | | | |
| | Print/Type preparer's name P | Preparer's signature | Date | | | | | |
| Paid | STEVEN C. DARR, CPA, CMA | | 9/16/19 | self-employed P01324904 | | | | |
| Preparer | Firm's name CALIBRE CPA GROUP | | Firr | n's EIN 47-0900880 | | | | |
| Use Only | Firm's address 7501 WISCONSIN AV | ENUE, SUITE 1200 | WEST | | | | | |
| | BETHESDA, MD 2081 | 4 | Pho | one no.202-331-9880 | | | | |
| May the IF | May the IRS discuss this return with the preparer shown above? (see instructions) | | | | | | | |
| 832001 12-3 | B32001 12-31-18 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2018) | | | | | | | |

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

| Form | 1 990 (2018) OPEN MARKETS INSTITUTE | 82-2529375 | Pag |
|-------|---|--|--------------|
| Pa | rt III Statement of Program Service Accomplishments | | - |
| | Check if Schedule O contains a response or note to any line in this Part III | <u></u> | [|
| 1 | Briefly describe the organization's mission: <u>A TEAM OF JOURNALISTS, RESEARCHERS, LAWYERS, AND ADVOU</u> <u>TOGETHER TO EXPOSE AND REVERSE THE STRANGLEHOLD THAT</u> | | |
| | MONOPOLIES HAVE ON OUR COUNTRY. | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the | Ə | |
| | prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O. | Yes | X |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program servic If "Yes," describe these changes on Schedule O. | es?Yes | X |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to revenue, if any, for each program service reported. | | |
| 4a | 102 COC | evenue \$ | |
| | TECHNOLOGY AND DEMOCRACY - PLATFORM MONOPOLIES HAVE PH TO BE HUGE THREATS TO AMERICAN DEMOCRACY. GOING FORM | ROVE <mark>N THEMSELV</mark> ARD, WE SEEK T | 0 |
| | BUILD ON AND EXPAND OUR VANGUARD ROLE HELPING POLICYMA ADDRESS SUCH CENTRAL ISSUES AS: | AKERS AND CITI | ZEI |
| | "THE NATURE AND SCOPE OF THE PROBLEM POSED BY PLATFORM | MONOPOLITES | |
| | INCLUDING HOW THEY MANIPULATE AND WARP NEWS AND INFORM | | нот |
| | THEY USE DATA TO CONCENTRATE ECONOMIC POWER AND TO EXH | ERCISE THAT PO | WE |
| | AND THE WIDER SOCIAL EFFECTS THAT OCCUR WHEN PLATFORMS | 5 DISCRIMINATE | I |
| | HOW THEY TREAT INDIVIDUALS AND BUSINESSES. | | |
| | "HOW TO USE THE LESSONS AND PRINCIPLES OF COMPETITION | POLICY TO HEL | P |
| 4b | 174 700 | evenue \$ | |
| | FAIR ECONOMY - OPEN MARKETS USES RESEARCH AND JOURNAL | ISM TO EXPOSE | TH |
| | DANGERS OF MONOPOLIZATION, IDENTIFIES INTERVENTIONS IN | | |
| | TO ADDRESS THEM, AND EDUCATES POLICYMAKERS, ACADEMICS AND OTHER INFLUENTIAL STAKEHOLDERS TO RE-ESTABLISH TH | - | UP: |
| | MARKETS THAT HAVE LONG FORMED THE BEDROCK OF AMERICAN | | Y |
| | COMBINING POLICY, LEGAL, AND MARKET STRUCTURE EXPERTIS | | <u> </u> |
| | SOPHISTICATED COMMUNICATIONS, EDUCATION, AND COALITION | | |
| | EFFORTS, OPEN MARKETS SEEKS NOT ONLY TO HOLD TODAY'S N | | |
| | ACCOUNTABLE FOR ABUSE OF POWER, BUT TO REBUILD AN ECON | | |
| | PROGRESS IS EASIER TO ACHIEVE, BECAUSE POWER IS FAR MO | DRE WIDELY AND | |
| | EQUITABLY DISTRIBUTED. | | |
| 4c | (Code:) (Expenses \$ 32,580. including grants of \$) (R | evenue \$ | |
| | FOOD AND AGRICULTURE - OPEN MARKETS' ULTIMATE GOAL IS | TO HELP | |
| | POLICYMAKERS AND THE PUBLIC UNDERSTAND AMERICA'S MONON | | |
| | | SE INVESTIGATI | |
| | JOURNALISM, OP-EDS, AND GRASSROOTS ALLIANCES TO ALERT CONSEQUENCES OF CONCENTRATIONS OF POWER IN FOOD AND FA | | |
| | WORK DIRECTLY WITH POLICYMAKERS TO DEVELOP SOLUTIONS. | THE ULTIMATE | |
| | OUTCOME WE SEEK IS A RESTORATION OF COMPETITIVE MARKEY | | |
| | FOOD AND AGRICULTURE, BUT ACROSS THE BROADER ECONOMY. | ON A SHORTER | |
| | TIMEFRAME, IMPORTANT OUTCOMES INCLUDE INCREASING PUBL | | |
| | MONOPOLY POWER THROUGH OUR OWN WRITINGS, INFORMING OTH | | |
| | AND PARTICIPATING IN EDUCATIONAL EVENTS; PROVIDING A S OF EDUCATIONAL BRIEFINGS TO POLICYMAKERS WHO HAVE POWN | | MBI |
| 4d | Other program services (Describe in Schedule O.) | IN IO CREATE | |
| | (Expenses \$ 23,761. including grants of \$) (Revenue \$ |) | |
| 4e | Total program service expenses ► 424,807. | | |
| 32002 | 2 12-31-18 SEE SCHEDULE O FOR CONTINUATION | Form 9 | 90 (2 |
| 70 | 2 917 712177 70399 2018.04020 OPEN MARKETS INSTI | TUTE 7039 | 99_ |
| | | | |

Form 990 (2018) OPEN MARKETS
Part IV Checklist of Required Schedules OPEN MARKETS INSTITUTE

| | | | Yes | No |
|--------|--|----------|-----|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | 37 | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | v |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | x |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | x |
| - | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | <u> </u> |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | 5 | | x |
| 6 | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | - 23 |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If</i> "Yes," <i>complete Schedule D, Part I</i> | 6 | | x |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | 0 | | - 23 |
| ' | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | x |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| 0 | Schedule D, Part III | 8 | | x |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | - U | | |
| 5 | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | x |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | x |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | | x |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| с | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | Х |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | Х |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | X | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If</i> "Yes," <i>complete Schedule E</i> | 13 | | X |
| | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | 4.4% | | x |
| 16 | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | - 11 |
| 15 | foreign organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | x |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | 15 | | - 23 |
| 10 | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | x |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | 10 | | |
| ., | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | x | |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | <u> </u> | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | x |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| - | complete Schedule G, Part III | 19 | | x |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | Х |
| 832003 | 3 12-31-18 | Form | 990 | (2018) |

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| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | x |
|-------|---|------|-----|-------|
| 2 | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete</i> | | | |
| | Schedule J | 23 | | x |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If</i> "Yes," <i>answer lines 24b through 24d and complete</i> | | | |
| | Schedule K. If "No," go to line 25a | 24a | | X |
| | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | x |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If</i> "Yes," <i>complete Schedule L, Part I</i> | 25b | | x |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II | 26 | | x |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If</i> "Yes," <i>complete Schedule L, Part III</i> | 27 | | x |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If</i> "Yes," <i>complete Schedule L, Part IV</i> | 28c | | x |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> | 30 | | x |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | x |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> | 32 | | x |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> | 33 | | x |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 | 34 | x | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If</i> "Yes," <i>complete Schedule R, Part V, line 2</i> | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | x |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If</i> "Yes," <i>complete Schedule R, Part VI</i> | 37 | | x |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | x | |
| Par | Note. All Form 990 filers are required to complete Schedule O V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V | 38 | | · |
| | Check if Schedule O contains a response or note to any line in this Part V | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | | 103 | |
| | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | | |
| 32004 | 4 12-31-18 Δ | Form | 990 | (2018 |
| 70 | 917 712177 70399 2018.04020 OPEN MARKETS INSTITUTE | 701 | 399 | 1 |
| | | | | |

| Form | 990 | (2018) |) |
|------|-----|--------|---|
| | 000 | 2010 | , |

Form 990 (2018) OPEN MARKETS INSTITUTE Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| | | | Yes | No | | |
|--|---|----------|-----|--------|--|--|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | |
| | filed for the calendar year ending with or within the year covered by this return 2a 9 | | | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | Х | | | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions) | | | x | | |
| 3a | 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? | | | | | |
| | b If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O | | | | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | 37 | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | X | | |
| b | If "Yes," enter the name of the foreign country: | | | | | |
| - | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | | | |
| 5a | | 5a | | X X | | |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b 5c | | - 23 | | |
| | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 50 | | | | |
| Ua | any contributions that were not tax deductible as charitable contributions? | 6a | | x | | |
| h | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | Ju | | | | |
| Ň | were not tax deductible? | 6b | | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | |
| ·a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | х | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | | | |
| с | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | | | | | |
| | to file Form 8282? | 7c | | X | | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year 7d | | | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | X | | |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | X | | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | | | |
| h | h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | | | | | |
| 8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | | | | |
| | sponsoring organization have excess business holdings at any time during the year? | | | | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | | |
| a | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | | |
| a k | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | | | |
| ь 11 | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b Section 501(c)(12) organizations. Enter: | | | | | |
| | Gross income from members or shareholders 11a | | | | | |
| a h | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | | |
| | amounts due or received from them.) | | | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | | | |
| | organization is licensed to issue qualified health plans 13b | | | | | |
| | Enter the amount of reserves on hand 13c | | | | | |
| | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | X | | |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | 14b | | | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | | | |
| | excess parachute payment(s) during the year? | 15 | | X | | |
| | If "Yes," see instructions and file Form 4720, Schedule N. | | | v | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | | X | | |
| | If "Yes," complete Form 4720, Schedule O. | | | | | |

Form **990** (2018)

832005 12-31-18

15570917 712177 70399

| Form 990 (2 | |
|-------------|-----|
| Part VI | Gov |

OPEN MARKETS INSTITUTE

Check if Schedule O contains a response or note to any line in this Part VI

| rt VI | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" respon- | se |
|-------|--|----|
| | to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. | |
| | Check if Schedule O contains a response or note to any line in this Part VI | Χ |

| | | | Yes | N |
|------------|--|----------|--------|----------|
| 1 a | Enter the number of voting members of the governing body at the end of the tax year 1a | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule 0. | | | |
| | Enter the number of voting members included in line 1a, above, who are independent 1b | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | |
| 6 | Did the organization have members or stockholders? | 6 | | |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? | 7a | | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | |
| | persons other than the governing body? | 7b | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | |
| | The governing body? | 8a | Х | |
| | Each committee with authority to act on behalf of the governing body? | 8b | X | F |
| | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | - | ┢ |
| - | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | |
| ec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | |
| | | | Yes | Γ |
| 0a | Did the organization have local chapters, branches, or affiliates? | 10a | | ┢ |
| | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | ┢ |
| ~ | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| 1a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Х | ┢ |
| | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | Tiu | | |
| | Did the organization have a written conflict of interest policy? <i>If "No," go to line 13</i> | 12a | х | |
| | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | X | ┢ |
| | Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If</i> "Yes," <i>describe</i> | 12.0 | | ┢ |
| U | in Schedule O how this was done | 12c | х | |
| 13 | Did the organization have a written whistleblower policy? | 13 | X | ┢ |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | X | ┢ |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | 14 | | |
| 5 | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| _ | | 150 | х | |
| | The organization's CEO, Executive Director, or top management official | 15a | -23 | |
| a | Other officers or key employees of the organization | 15b | | \vdash |
| IC- | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| oa | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | 40 | | |
| | taxable entity during the year? | 16a | | |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | 10 | | |
| | exempt status with respect to such arrangements? | 16b | | L |
| | tion C. Disclosure | | | |
| | | | | - 1 |
| 8 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024 A if applicable), 990, and 990-T (Section 501(c)(3 | is only) | availa | aD |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | |
| | Own website Another's website X Upon request Other (explain in Schedule O) | | | |
| 9 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, an | d finan | cial | |
| | statements available to the public during the tax year. | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records | | | |
| | THE ORGANIZATION - 704-807-2277 | | | |
| | 1440 G STREET, NW, WASHINGTON, DC 20005 | | 000 | 1. |
| | | | | 10 |
| 2006 | 6 | Form | 990 | (2 |

| Part VII | Compensation of Officers, | Directors, Tr | rustees, Key | / Employees, | Highest | Compensated |
|----------|---------------------------|---------------|--------------|--------------|---------|-------------|
| | Employees, and Independe | ent Contracto | ors | | | |

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | | | (0 | C) | | | (D) | (E) | (F) |
|-----------------------|---------------|--------------------------------|------------------------|-------------|--------------|---------------------------------|--------|-----------------|-----------------|---------------|
| Name and Title | Average | (da | | Pos | ition | l than | | Reportable | Reportable | Estimated |
| | hours per | box | , unle | ss pe | rson i | is bot | h an | compensation | compensation | amount of |
| | week | | cer an | nd a d I | irecto | or/trus | itee) | from | from related | other |
| | (list any | ector | | | | | | the | organizations | compensation |
| | hours for | or din | 0 | | | ted | | organization | (W-2/1099-MISC) | from the |
| | related | stee (| ruste | | | oen sa | | (W-2/1099-MISC) | | organization |
| | organizations | al tru | onal t | | loyee | e com | | | | and related |
| | below | Individual trustee or director | In stitutional trustee | Officer | Key employee | Highest compensated employee | Former | | | organizations |
| | line) | lnc | lns | æ | Ke | ≞Ę | ي ق | | | |
| (1) JOE MAXWELL | 1.00 | v | | | | | | 0. | 0. | 0 |
| DIRECTOR | 1 00 | X | | | | | | 0. | 0. | 0. |
| (2) FRANKLIN FOER | 1.00 | | | | | | | | • | • |
| DIRECTOR | | X | | | | | | 0. | 0. | 0. |
| (3) MARCELLUS ANDREWS | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (4) ZEPHYR TEACHOUT | 1.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (5) BARRY C. LYNN | 40.00 | | | | | | | | | |
| EXECUTIVE DIRECTOR | | | | X | | | | 41,750. | 0. | 0. |
| | | | | | | | | | | |
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Form 990 (2018)

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| | 990 (2018) OPEN MARI | | | | | | | | | 82-2 | 529 | 375 | Pa | age 8 |
|-----|--|--|--------------------------------|------------------------|---------|-------------------------|---------------------------------|--------|---|---|-------|--------------------|--|----------------|
| Par | t VII Section A. Officers, Directors, Trus | | ploy | ees | | | ghe | st C | | | | | | |
| | (A) Name and title | (B) Average hours per week | box | not c , unle | ss pe | ition more rson i | than o is botl pr/trus | h an | (D) Reportable compensation from | (E) Reportable compensatic from related | on | an | (F) stimate nount other | |
| | | (list any hours for related organizations below line) | Individual trustee or director | In stitutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organization (W-2/1099-MIS | | fr org an | pensa om the anizat d relat anizatio | e ion ed |
| | | | | | | | | | | | | | | |
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| | | | | | | | | | | | | | | |
| | | | | | | | | | 41,750. | | 0. | | | 0. |
| | Sub-total Total from continuation sheets to Part VI | | | | | | | | 41,750. | | 0. | | | 0. |
| | Total (add lines 1b and 1c) | | | | | | | | 41,750. | | 0. | | | 0. |
| 2 | Total number of individuals (including but n | ot limited to th | ose | liste | ed al | oove | e) wł | no re | eceived more than \$100 | ,000 of reportab | le | | | • |
| | compensation from the organization | | | | | | | | | | | | Yes | 0 No |
| 3 | Did the organization list any former officer, line 1a? <i>If</i> "Yes," <i>complete Schedule J for</i> s | | | | | | | | highest compensated e | | | 3 | 163 | X |
| 4 | For any individual listed on line 1a, is the su and related organizations greater than \$150 | um of reportab | le co | omp | ensa | atior | n and | d otl | her compensation from | the organization | | 4 | | x |
| 5 | Did any person listed on line 1a receive or a | - | | | | - | | | - | | | _ | | Х |
| Sec | rendered to the organization? If "Yes," com tion B. Independent Contractors | piete Scheaui | eJī | or si | ucn | bers | son . | | | | | 5 | | Λ |
| 1 | Complete this table for your five highest co the organization. Report compensation for | - | | | | | | | | | Ipens | ation | from | |
| | (A) Name and business | address | N | ONI | 3 | | | | (B) Description of s | ervices | С |)) compe | ;) nsatio | n |
| | | | | | | | | _ | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | _ | | | | | | |
| | | | | | | | | | | | | | | |
| 2 | Total number of independent contractors (i \$100,000 of compensation from the organi | • | iot lii | mite | d to | | se lis) | stec | d above) who received n | nore than | | | 000 | |
| | | | | | | | | | | | | Form | 990 (2 | 2018) |

832008 12-31-18

| Form | ı 99 | 0 (; | 2018) OPEN | MARKETS | INSTITUT | Έ | | 82-2529 | 375 Page 9 |
|--|------|------|---|-----------------|--------------------|---|--|--|--|
| Ра | rt V | /11 | I Statement of Rever | nue | | | | | |
| | | | Check if Schedule O cont | ains a response | or note to any lir | | | | |
| | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
| nts nts | 1 | а | Federated campaigns | 1a | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | | | Membership dues | | | | | | |
| s, C | | | Fundraising events | | | | | | |
| Gift lar | | | Related organizations | | | | | | |
| inils, (| | | Government grants (contribut | | | | | | |
| r Si | | | All other contributions, gifts, gran | | | | | | |
| the | | | similar amounts not included abo | ve 1f 1, | 617,534. | | | | |
| d <u>tr</u> i | | g | Noncash contributions included in lines | 1a-1f: \$ | | | | | |
| aŭ | | h | Total. Add lines 1a-1f | | ► | 1,617,534. | | | |
| | | | | | Business Code | | | | |
| e | 2 | а | | | | | | | |
| e vi | | b | | | | | | | |
| enu Se | | с | | | | | | | |
| am eve | | d | | | | | | | |
| Program Service Revenue | | е | | | | | | | |
| Ъ | | f | All other program service reve | enue | | | | | |
| | | g | | | | | | | |
| | 3 | | Investment income (including | | | | | | |
| | | | other similar amounts) | | ► | | | | |
| | 4 | | Income from investment of ta | | | | | | |
| | 5 | | Royalties | | ► | | | | |
| | | | | (i) Real | (ii) Personal | | | | |
| | 6 | а | Gross rents | | | | | | |
| | | b | Less: rental expenses | | | | | | |
| | | с | Rental income or (loss) | | | | | | |
| | | d | Net rental income or (loss) | | ► | | | | |
| | 7 | а | Gross amount from sales of | (i) Securities | (ii) Other | | | | |
| | | | assets other than inventory | | | | | | |
| | | b | Less: cost or other basis | | | | | | |
| | | | and sales expenses | | | | | | |
| | | с | Gain or (loss) | | | | | | |
| | | d | Net gain or (loss) | | <u></u> | | | | |
| er | 8 | а | Gross income from fundraisin | • | | | | | |
| Other Revenue | | | including \$ | | | | | | |
| Rev | | | contributions reported on line | , | | | | | |
| er | | | Part IV, line 18 | | | | | | |
| Oth | | | Less: direct expenses | | | | | | |
| - | | | Net income or (loss) from fund | | > | | | | |
| | 9 | а | Gross income from gaming ac | | | | | | |
| | | | Part IV, line 19 | | | | | | |
| | | | Less: direct expenses | | | | | | |
| | | С | Net income or (loss) from gam | ning activities | <u> </u> | | | | |
| | 10 | а | Gross sales of inventory, less | | | | | | |
| | | | and allowances | | | | | | |
| | | | Less: cost of goods sold | | | | | | |
| | | С | Net income or (loss) from sale | | | | | | |
| | | | Miscellaneous Revenu | е | Business Code | | | | 140 |
| | 11 | | OTHER INCOME | | 900099 | 143. | | | 143. |
| | | b | | | | | | | |
| | | с | <u></u> | | | | | | |
| | | d | | | | 143. | | | |
| | 40 | е | Total. Add lines 11a-11d | | | 143. 1,617,677. | 0. | 0. | 143. |
| | 12 | | Total revenue. See instructions | | ····· P | <u>, , , , , , , , , , , , , , , , , , , </u> | ∪ • | 0. | Form 990 (2018) |
| 83200 | y 12 | -31 | - 18 | | | | | | ເບເມເ ອອບ (2018) |

832009 12-31-18

9

OPEN MARKETS INSTITUTE Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| Do | Check if Schedule O contains a respons not include amounts reported on lines 6b, | (A) | (B) | (C) | <u>X</u> (D) |
|------------------|--|----------------|-----------------------------|---------------------------------|-----------------|
| | 8b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising |
| 1 | Grants and other assistance to domestic organizations | | expenses | general expenses | expenses |
| • | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| - | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| Ŭ | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| Č | trustees, and key employees | 41,750. | 25,050. | 8,350. | 8,350 |
| 6 | Compensation not included above, to disqualified | , | | ., | -, |
| Č | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 187,000. | 149,275. | 26,250. | 11,475 |
| 8 | Pension plan accruals and contributions (include | | , | | , |
| - | section 401(k) and 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | 27,756. | 21,588. | 4,626. | 1.542 |
| 0 | Payroll taxes | 19,733. | 15,348. | 3,289. | 1,542 1,096 |
| 1 | Fees for services (non-employees): | | | | _, |
| a | Management | | | | |
| b | | 6,034. | 4,261. | 1,773. | |
| | Accounting | 5,500. | | 5,500. | |
| | Lobbying | | | | |
| e | | 40,000. | | | 40,000 |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| 9 | column (A) amount, list line 11g expenses on Sch O.) | 147,212. | 59,265. | 79,259. | 8,688 |
| 12 | Advertising and promotion | | | | -, |
| 13 | Office expenses | 7,857. | 4,920. | 2,430. | 507 |
| 14 | Information technology | 10,170. | 8,138. | 1,524. | 508 |
| 15 | Royalties | / | | | |
| 16 | Occupancy | 64,003. | 49,780. | 10,667. | 3,556 |
| 17 | Travel | 11,878. | 1,385. | | 10,493 |
| 8 | Payments of travel or entertainment expenses | , | | | , |
| 0 | for any federal, state, or local public officials | | | | |
| 9 | Conferences, conventions, and meetings | 85,805. | 85,797. | 8. | |
| 20 | Interest | , | , | | |
| 20 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | | | | |
| 3 | Insurance | | | | |
| .3 24 | Other expenses. Itemize expenses not covered | | | | |
| •• | above. (List miscellaneous expenses in line 24e. If line | | | | |
| | 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) | | | | |
| а | | | | | |
| b | | | | | |
| c | - | | | | |
| d | - | | | | |
| e e | All other expenses | | | | |
| 25 | Total functional expenses. Add lines 1 through 24e | 654,698. | 424,807. | 143,676. | 86,215 |
| . <u>5</u> 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | | | | | |

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10 2018.04020 OPEN MARKETS INSTITUTE Form **990** (2018)

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OPEN MARKETS INSTITUTE Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X ...

| | | · · · · · · · · · · · · · · · · · · · | | (A) Beginning of year | | (B) End of year |
|---------------|-----|---|--------------------------|---------------------------------|-----|---------------------------|
| | - | | | 91,200. | - | 895,370. |
| | 1 | Cash - non-interest-bearing | | 51,200. | 1 | 055,570. |
| | 2 | Savings and temporary cash investments | | | 2 | 302,000. |
| | 3 | Pledges and grants receivable, net | | | 3 | 2,102. |
| | 4 | Accounts receivable, net | | | 4 | 2,102. |
| | 5 | Loans and other receivables from current and for | | | | |
| | | trustees, key employees, and highest compens Part II of Schedule L | ated employees. Complete | | 5 | |
| | 6 | Loans and other receivables from other disqual | | | - | |
| | | section 4958(f)(1)), persons described in section | | | | |
| | | employers and sponsoring organizations of sec | | | | |
| s | | employees' beneficiary organizations (see instr) | | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | | 7 | |
| As | 8 | Inventories for sale or use | | | 8 | |
| | 9 | Prepaid expenses and deferred charges | | | 9 | |
| | - | Land, buildings, and equipment: cost or other | | | Ŭ | |
| | 100 | basis. Complete Part VI of Schedule D | 10a | | | |
| | h | Less: accumulated depreciation | | | 10c | |
| | 11 | Investments - publicly traded securities | | | 11 | |
| | 12 | Investments - other securities. See Part IV, line | | | 12 | |
| | 13 | Investments - program-related. See Part IV, line | | | 13 | |
| | 14 | Intangible assets | | | 14 | |
| | 15 | Other assets. See Part IV, line 11 | | 0. | 15 | 7,111. |
| | 16 | Total assets. Add lines 1 through 15 (must equ | | 91,200. | 16 | 1,206,583. |
| | 17 | Accounts payable and accrued expenses | | <i>i</i> | 17 | 62,434. |
| | 18 | Grants payable | | | 18 | |
| | 19 | Deferred revenue | | | 19 | |
| | 20 | Tax-exempt bond liabilities | | | 20 | |
| | 21 | Escrow or custodial account liability. Complete | | | 21 | |
| ŝ | 22 | Loans and other payables to current and forme | | | | |
| Liabilities | | key employees, highest compensated employe | | | | |
| abil | | Complete Part II of Schedule L | | | 22 | |
| Ë | 23 | Secured mortgages and notes payable to unrel | | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelate | | | 24 | |
| | 25 | Other liabilities (including federal income tax, pa | | | | |
| | | parties, and other liabilities not included on line | | | | |
| | | Schedule D | | | 25 | |
| | 26 | Total liabilities. Add lines 17 through 25 | | 0. | 26 | 62,434. |
| | | Organizations that follow SFAS 117 (ASC 958 | 3), check here ► 🛛 🗴 and | | | |
| es | | complete lines 27 through 29, and lines 33 ar | nd 34. | | | |
| Fund Balances | 27 | Unrestricted net assets | | 1,200. | 27 | 42,380. |
| 3ali | 28 | Temporarily restricted net assets | | 90,000. | 28 | 1,101,769. |
| ЪС | 29 | | | | 29 | |
| μ | | Organizations that do not follow SFAS 117 (A | SC 958), check here 🕨 📃 | | | |
| P | | and complete lines 30 through 34. | | | | |
| Net Assets or | 30 | Capital stock or trust principal, or current funds | | | 30 | ļ |
| Ass | 31 | Paid-in or capital surplus, or land, building, or eq | | | 31 | ļ |
| let , | 32 | Retained earnings, endowment, accumulated in | | | 32 | |
| Z | 33 | Total net assets or fund balances | | 91,200. | 33 | 1,144,149. |
| | 34 | Total liabilities and net assets/fund balances . | | 91,200. | 34 | 1,206,583. |

Form 990 (2018)

70399__1

| | 1 990 (2018) OPEN MARKETS INSTITUTE | 82-2 | 529375 | Pag | ge 12 |
|----|--|------------|------------|-----|--------------|
| Pa | rt XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 1,617 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | | 98. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | | 79. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 91 | L,2 | 00. |
| 5 | Net unrealized gains (losses) on investments | 5 | | | |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | 89 | 9,9 | 70. |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | |
| | column (B)) | 10 | 1,144 | 1,1 | 49. |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | - | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2 a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | d on a | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2 b | Х | L |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat | e basis, | | | |
| | consolidated basis, or both: | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | | X |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | ngle Audit | | | |
| | Act and OMB Circular A-133? | | 3a | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ | | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | 3b | | |

Form **990** (2018)

832012 12-31-18

SCHEDULE A

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust. Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

| OMB No. 1545-0047 | | | | | | |
|------------------------------|--|--|--|--|--|--|
| 2018 | | | | | | |
| Open to Public Inspection | | | | | | |

Name of the organization

Employer identification number

| | | | MARKETS 1 | | | | | 82-25293/5 |
|------|------------|--|-------------------------|----------------------------------|-----------------------|---------------------|------------------------|-----------------------------|
| Pa | rt I | Reason for Public | Charity Status (A | All organizations must co | omplete this p | part.) See | instructions. | |
| The | organ | ization is not a private found | lation because it is: (| For lines 1 through 12, o | check only or | ne box.) | | |
| 1 | | A church, convention of ch | urches, or associatio | on of churches describe | d in section . | 170(b)(1)(| A)(i). | |
| 2 | | A school described in sect | ion 170(b)(1)(A)(ii). | Attach Schedule E (Forr | n 990 or 990- | -EZ).) | | |
| 3 | | A hospital or a cooperative | hospital service orga | anization described in s | ection 170(b) |)(1)(A)(iii). | | |
| 4 | | A medical research organiz | | | | | | nter the hospital's name. |
| | | city, and state: | | <i>,</i> . | | | | • • |
| 5 | | An organization operated for | or the benefit of a co | llege or university owne | d or operated | hy a dov | ernmental unit des | scribed in |
| Ū | | section 170(b)(1)(A)(iv). (C | | | | | | |
| 6 | | A federal, state, or local go | | aantal unit described in | saction 170(| ЬV1VAVv | h l | |
| | X | | | | | | | aral public described in |
| ' | - 22 | An organization that norma | • | mai part of its support | rom a goven | imentaru | nit or from the gen | eral public described in |
| - | | section 170(b)(1)(A)(vi). (C | | | | | | |
| 8 | | A community trust describe | | | | | | |
| 9 | | An agricultural research org | | | | | | |
| | | or university or a non-land-o | grant college of agric | ulture (see instructions) | Enter the na | ame, city, | and state of the co | ollege or |
| | | university: | | | | | | |
| 10 | | An organization that norma | Illy receives: (1) more | than 33 1/3% of its sup | port from co | ontribution | s, membership fee | es, and gross receipts from |
| | | activities related to its exen | npt functions - subje | ct to certain exceptions, | and (2) no m | nore than | 33 1/3% of its sup | port from gross investment |
| | | income and unrelated busin | ness taxable income | (less section 511 tax) fr | om business | es acquire | ed by the organiza | tion after June 30, 1975. |
| | | See section 509(a)(2). (Con | mplete Part III.) | | | | | |
| 11 | | An organization organized a | and operated exclus | ively to test for public sa | afety. See see | ction 509 | (a)(4). | |
| 12 | | An organization organized a | and operated exclus | ively for the benefit of, t | o perform the | e functions | s of, or to carry ou | t the purposes of one or |
| | | more publicly supported or | ganizations describe | ed in section 509(a)(1) o | r section 50 | 9(a)(2) . Se | e section 509(a) | 3). Check the box in |
| | | lines 12a through 12d that | describes the type o | f supporting organizatio | n and compl | ete lines 1 | 2e, 12f, and 12g. | |
| а | | Type I. A supporting orga | | | | | | y by giving |
| | | the supported organization | - | - | • | - | | |
| | | organization. You must o | | | , , | | | 11 3 |
| b | | Type II. A supporting org | - | | tion with its s | supported | l organization(s), b | v having |
| | - | control or management o | | | | | | |
| | | organization(s). You mus | | | | | and of manage are | capportoa |
| с | | Type III functionally inte | | | in connectio | n with an | d functionally inte | arated with |
| U | | its supported organizatio | | | | | | grated with, |
| d | | Type III non-functionally | | | | | | appization(s) |
| u | L | | | | | | | |
| | | that is not functionally int | | | - | - | | lentiveness |
| _ | | requirement (see instruct | | | | | | • 111 |
| e | | Check this box if the orga | | | | | ype i, Type ii, Typ | em |
| | - . | functionally integrated, or | | , , , | 0 0 | | | |
| | | er the number of supported of | | | | | | |
| g | | vide the following information i) Name of supported | ii) EIN | d organization(s). | (iv) Is the organiza | tion listed | v) Amount of moneta | ary (vi) Amount of other |
| | , | organization | | (described on lines 1-10 | in your governing d | locument? | upport (see instructio | , , , |
| | | | | above (see instructions)) | Yes | No ^{SI} | | |
| | | | | | | | | |
| | | | | | | | | |
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| | | | | | | | | |
| Tota | al | | | | | | | |
| LHA | For F | Paperwork Reduction Act N | lotice, see the Instr | uctions for Form 990 c | r 990-EZ. 83 | 32021 10-11 | -18 Schedule A | (Form 990 or 990-EZ) 2018 |

13 15570917 712177 70399 2018.04020 OPEN MARKETS INSTITUTE

Schedule A (Form 990 or 990-EZ) 2018 OPEN MARKETS INSTITUTE

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | | | | |
|-------|---|--------------------|-----------------------|-----------------------|---------------------|---------------------|------------------|
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | 181,200. | 1617534. | 1798734. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | 181,200. | 1617534. | 1798734. |
| | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 597,066. |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 1201668. |
| | ction B. Total Support | | | | | | |
| | ndar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| | Amounts from line 4 | (0) 2014 | (6) 2010 | (6) 2010 | 181,200. | 1617534. | 1798734. |
| 8 | Gross income from interest, | | | | | | |
| Ŭ | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | | | | | | |
| 0 | Net income from unrelated business | | | | | | |
| 9 | | | | | | | |
| | activities, whether or not the | | | | | | |
| 40 | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | 143. | 143. |
| | assets (Explain in Part VI.) | | | | | 140. | 1798877. |
| | Total support. Add lines 7 through 10 | ata (asa instructi | | | | 10 | 1790077. |
| | Gross receipts from related activities, | · | , | | | 12 | |
| 13 | First five years. If the Form 990 is for | | s first, second, thir | a, tourth, or titth t | ax year as a sectio | n 501(c)(3) | ► X |
| Sec | organization, check this box and stop ction C. Computation of Publ | ic Support Pe | rcentage | | | | |
| | | | | (f) | | | |
| | Public support percentage for 2018 (I | | | | | 14 15 | % |
| | Public support percentage from 2017 | | | | | | % |
| 108 | 33 1/3% support test - 2018. If the c | | | | | | |
| la la | stop here. The organization qualifies | | | | | | ► |
| D | 33 1/3% support test - 2017. If the c | - | | | | | |
| 4- | and stop here. The organization qual | | | | | | |
| 1/a | 10% -facts-and-circumstances tes | | | | | | |
| | and if the organization meets the "fac | | | - | - | - | |
| - | meets the "facts-and-circumstances" | - | - | • • • • | | | |
| b | 10% -facts-and-circumstances test | | | | | | |
| | more, and if the organization meets th | | | | | | , |
| | organization meets the "facts-and-circ | | | | | | |
| 18 | Private foundation. If the organizatio | n did not check a | box on line 13, 16 | a, 16b, 17a, or 17 | | Ind see instruction | |

Schedule A (Form 990 or 990-EZ) 2018

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Schedule A (Form 990 or 990 EZ) 2018 OPEN MARKETS INSTITUTE

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| | ndar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 20 | 18 | (f) Total |
|------|--|---------------------------|----------------------------|-----------------------|------------------------|-------------|---------------|--------------|
| 1 | Gifts, grants, contributions, and | | | | | | | |
| | membership fees received. (Do not | | | | | | | |
| | include any "unusual grants.") | | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | | |
| | merchandise sold or services per- | | | | | | | |
| | formed, or facilities furnished in any activity that is related to the | | | | | | | |
| | organization's tax-exempt purpose | | | | | | | |
| 3 | Gross receipts from activities that | | | | | | | |
| | are not an unrelated trade or bus- | | | | | | | |
| | iness under section 513 | | | | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | | |
| | ization's benefit and either paid to | | | | | | | |
| | or expended on its behalf | | | | | | | |
| 5 | The value of services or facilities | | | | | | | |
| | furnished by a governmental unit to | | | | | | | |
| | the organization without charge | | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | | |
| | Amounts included on lines 1, 2, and | | | | | | | |
| - | 3 received from disqualified persons | | | | | | | |
| b | Amounts included on lines 2 and 3 received | | | | | | | |
| | from other than disqualified persons that | | | | | | | |
| | exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | | |
| с | Add lines 7a and 7b | | | | | | | |
| | Public support. (Subtract line 7c from line 6.) | | | | | | | |
| e | ction B. Total Support | | | | | | | |
| | ndar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 20 | 18 | (f) Total |
| | Amounts from line 6 | | | | | | | |
| | Gross income from interest, dividends, payments received on securities loans, rents, royalties, | | | | | | | |
| | and income from similar sources | | | | | | | |
| b | Unrelated business taxable income | | | | | | | |
| | (less section 511 taxes) from businesses | | | | | | | |
| | acquired after June 30, 1975 | | | | | | | |
| с | Add lines 10a and 10b | | | | | | | |
| | Net income from unrelated business activities not included in line 10b, whether or not the business is | | | | | | | |
| 2 | regularly carried on Other income. Do not include gain | | | + | | | <u> </u> | |
| ~ | or loss from the sale of capital | | | | | | | |
| ~ | assets (Explain in Part VI.) | | | | | | <u> </u> | |
| | Total support. (Add lines 9, 10c, 11, and 12.) | | | l | L | | · ·· | |
| 4 | First five years. If the Form 990 is for | - | | | - | | - | |
| | | | | | | | <u></u> | |
| | tion C. Computation of Publ | | | | | | | |
| | Public support percentage for 2018 (I | | | | | 15 | | % |
| 6 | Public support percentage from 2017 | | | | | 16 | | % |
| | ction D. Computation of Inves | | | | | 1 1 | | |
| 7 | Investment income percentage for 20 | | | ine 13, column (f)) | | 17 | | % |
| 8 | Investment income percentage from | | | | | 18 | | % |
| 19a | 33 1/3% support tests - 2018. If the | organization did r | not check the box | on line 14, and line | e 15 is more than : | 33 1/3%, ai | nd line 17 is | s not |
| | more than 33 1/3%, check this box a | nd stop here. The | organization qua | ifies as a publicly s | supported organization | ation | | ► |
| b | 33 1/3% support tests - 2017. If the | • | | | | | - | |
| | line 18 is not more than 33 1/3%, che | ck this box and st | t op here. The orga | anization qualifies a | as a publicly supp | orted organ | ization | ▶∐ |
| 20 | Private foundation. If the organizatio | n did not check a | box on line 14, 19 | 9a, or 19b, check t | his box and see in | structions | <u></u> | > |
| 3202 | 23 10-11-18 | | | | Sch | edule A (Fo | orm 990 or | 990-EZ) 2018 |
| | | | | 15 | | | | |
| 70 | 917 712177 70399 | 203 | 18.04020 | OPEN MARK | ETS INSTI | TUTE | 7 | 0399 1 |

Schedule A (Form 990 or 990-EZ) 2018 OPEN MARKETS INSTITUTE

1

2

3a

3b

3c

4a

4b

4c

5a

5b

5c

6

7

8

9a

9b

9c

10a

10b

Schedule A (Form 990 or 990-EZ) 2018

Yes

No

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? *If* "Yes," *answer* (*b*) *and* (*c*) *below.*
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? *If* "Yes," *describe in* **Part VI** *when and how the organization made the determination.*
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked 12a or 12b in Part I, answer (b) and (c) below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If* "Yes," *complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If "Yes," provide detail in* **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in* **Part VI.**
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer 10b below.*
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

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2018.04020 OPEN MARKETS INSTITUTE

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Schedule A (Form 990 or 990-EZ) 2018 OPEN MARKETS INSTITUTE Part IV Supporting Organizations (continued)

| | | | Yes | No |
|---------|---|----------|-----------|------|
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| с | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| _ | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | - | | |
| - | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | • | | |
| <u></u> | supported organizations played in this regard. tion E. Type III Functionally Integrated Supporting Organizations | 3 | | |
| | | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions) | • | | |
| a L | The organization satisfied the Activities Test. <i>Complete</i> line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. <i>Complete</i> line 3 <i>below.</i> The organization supported a governmental entity. <i>Describe in</i> Part VI how you supported a government entity (see inside the organization). | truction | -1 | |
| с 2 | Activities Test. Answer (a) and (b) below. | uctions | y. Yes | No |
| ے a | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | 165 | NO |
| a | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organization(s) to which the organization was responsive in ros, then in r at vindentity there is the supported organization s and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| h | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | 2.0 | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | _~ | | |
| a | | | | |
| - | trustees of each of the supported organizations? <i>Provide details in</i> Part VI. | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| - | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |
| 83202 | 5 10-11-18 Schedule A (Form 9 | | 90-EZ) | 2018 |
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Schedule A (Form 990 or 990-EZ) 2018 OPEN MARKETS INSTITUTE

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

| on A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
|--|--|---|--|
| Net short-term capital gain | 1 | | |
| Recoveries of prior-year distributions | 2 | | |
| Other gross income (see instructions) | 3 | | |
| Add lines 1 through 3 | 4 | | |
| Depreciation and depletion | 5 | | |
| Portion of operating expenses paid or incurred for production or | | | |
| collection of gross income or for management, conservation, or | | | |
| maintenance of property held for production of income (see instructions) | 6 | | |
| Other expenses (see instructions) | 7 | | |
| Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| on B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| Aggregate fair market value of all non-exempt-use assets (see | | | |
| instructions for short tax year or assets held for part of year): | | | |
| Average monthly value of securities | 1a | | |
| Average monthly cash balances | 1b | | |
| Fair market value of other non-exempt-use assets | 1c | | |
| Total (add lines 1a, 1b, and 1c) | 1d | | |
| Discount claimed for blockage or other | | | |
| factors (explain in detail in Part VI): | | | |
| Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| Subtract line 2 from line 1d | 3 | | |
| Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| see instructions) | 4 | | |
| Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| Multiply line 5 by .035 | 6 | | |
| Recoveries of prior-year distributions | 7 | | |
| Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| on C - Distributable Amount | | | Current Year |
| Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| Enter 85% of line 1 | 2 | | |
| Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| Enter greater of line 2 or line 3 | 4 | | |
| Income tax imposed in prior year | 5 | | |
| Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| emergency temporary reduction (see instructions) | 6 | | |
| | Recoveries of prior-year distributions Other gross income (see instructions) Add lines 1 through 3 Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) Other expenses (see instructions) Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) fon B - Minimum Asset Amount Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): Average monthly value of securities Average monthly cash balances Fair market value of other non-exempt-use assets Total (add lines 1a, 1b, and 1c) Discount claimed for blockage or other factors (explain in detail in Part VI): Acquisition indebtedness applicable to non-exempt-use assets Subtract line 2 from line 1d Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions) Net value of non-exempt-use assets (subtract line 4 from line 3) Multiply line 5 by .035 Recoveries of prior-year distributions Minimum Asset Amount (add line 7 to line 6) ion C - Distributable Amount Adjusted net income for prior year (from | Net short-term capital gain 1 Recoveries of prior-year distributions 2 Other gross income (see instructions) 3 Add lines 1 through 3 4 Depreciation and depletion 5 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 6 Other expenses (see instructions) 7 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) 8 ion B - Minimum Asset Amount 7 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): 7 Average monthly value of securities 1a Average monthly cash balances 1b Fair market value of other non-exempt-use assets 1c Total (add lines 1a, 1b, and 1c) 1d Discount claimed for blockage or other factors (explain in detail in Part VI): 7 Acquisition indebtedness applicable to non-exempt-use assets 2 Subtract line 2 from line 1d 3 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions) 4 Net value of non-exempt-use assets (subtract line 4 from line 3) | Net short-term capital gain 1 Recoveries of prior-year distributions 2 Other gross income (see instructions) 3 Add lines 1 through 3 4 Depreciation and depletion 5 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) 6 Other expenses (see instructions) 7 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) 8 for B - Minimum Asset Amount (A) Prior Year Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): 1 Average monthly value of securities 1a Average monthly cash balances 1b Fair market value of other non-exempt-use assets 1c Total (add lines 1a, 1b, and 1c) 1d Discount claimed for blockage or other factors (explain in detail in Part VI): 2 Acquisition indebtedness applicable to non-exempt-use assets 2 Subtract line 2 from line 1d 3 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions) 4 Net value of non-exempt-use assets (subtract line 4 from line |

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2018

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Schedule A (Form 990 or 990 EZ) 2018 OPEN MARKETS INSTITUTE

| Par | t V Type III Non-Functionally Integrated 509 | (a)(3) Supporting Orga | anizations (continued) | |
|----------|---|-------------------------------|--|---|
| Sect | ion D - Distributions | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exe | mpt purposes | | |
| 2 | Amounts paid to perform activity that directly furthers exemp | ot purposes of supported | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpose | es of supported organization | S | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which the | ne organization is responsive | 9 | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2018 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | | | |
| Sect | ion E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2018 | (iii) Distributable Amount for 2018 |
| 1 | Distributable amount for 2018 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2018 (reason- | | | |
| | able cause required- explain in Part VI). See instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2018 | | | |
| - | From 2013 | | | |
| | From 2014 | | | |
| | From 2015 | | | |
| | From 2016 | | | |
| | From 2017 | | | |
| - | Total of lines 3a through e | | | |
| | Applied to underdistributions of prior years | | | |
| | Applied to 2018 distributable amount | | | |
| <u> </u> | Carryover from 2013 not applied (see instructions) | | | |
| | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2018 from Section D, | | | |
| | line 7: \$ | | | |
| - | Applied to underdistributions of prior years Applied to 2018 distributable amount | | | |
| - | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2018, if | | | |
| 0 | any. Subtract lines 3g and 4a from line 2. For result greater | | | |
| | than zero, explain in Part VI. See instructions. | | | |
| 6 | Remaining underdistributions for 2018. Subtract lines 3h | | | |
| Ŭ | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2019. Add lines 3j | | | |
| | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| а | Excess from 2014 | | | |
| | Excess from 2015 | | | |
| c | Excess from 2016 | | | |
| d | Excess from 2017 | | | |
| е | Excess from 2018 | | | |
| <u> </u> | Excess from 2018 | | Oshadada A | (Farma 000 an 000 F3) 0040 |

Schedule A (Form 990 or 990-EZ) 2018

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| Schedule A | (Form 990 or 990-EZ) 2018 O | PEN MARKET | S INSTI | TUTE | | | 82-2529375 Page 8 |
|----------------|--|--|--|--|---|--|--|
| Part VI | Supplemental Informa Part IV, Section A, lines 1, 2, 3 line 1; Part IV, Section D, lines Section D, lines 5, 6, and 8; a (See instructions.) | ation. Provide the e 3b, 3c, 4b, 4c, 5a, 6 s 2 and 3; Part IV, S | explanations r , 9a, 9b, 9c, 1 ection E, lines | equired by 1a, 11b, a 1c, 2a, 2b | nd 11c; Part IV, S o, 3a, and 3b; Pa | Section B, lines 1 rt V, line 1; Part V | 17b; Part III, line 12; and 2; Part IV, Section C, , Section B, line 1e; Part V, |
| | (See instructions.) | | | | | | |
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Schedule B

(Form 990, 990-EZ, or 990-PF Department of the Treasury Internal Revenue Service

Name of the organization

** PUBLIC DISCLOSURE COPY **

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF. Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

Employer identification number

| 82- | 252 | 293 | 75 |
|-----|-----|-----|----|
| ~ - | | | |

| Organization type (check or | e): |
|-----------------------------|--|
| Filers of: | Section: |
| Form 990 or 990-EZ | X 501(c)(3) (enter number) organization |

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4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

| | 527 | political | organization |
|--|-----|-----------|--------------|
|--|-----|-----------|--------------|

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

Form 990-PF

X For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

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Name of organization

Employer identification number

82-2529375

Part I **Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed. (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 1 X Person Payroll 400,000. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) Type of contribution No. Name, address, and ZIP + 4 **Total contributions** 2 X Person Payroll 150,000. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 3 X Person Payroll 750,000. Noncash \$ (Complete Part II for noncash contributions.) (c) (d) (a) (b) **Total contributions** No. Name, address, and ZIP + 4 Type of contribution 4 Х Person Payroll 25,000. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) Type of contribution No. Name, address, and ZIP + 4 **Total contributions** 5 X Person Payroll 100,000. Noncash (Complete Part II for noncash contributions.) (d) (b) (c) (a) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. 6 X Person Pavroll 125,000. Noncash \$ (Complete Part II for noncash contributions.) 823452 11-08-18 Schedule B (Form 990, 990-EZ, or 990-PF) (2018) 22

Page 2

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Name of organization

Employer identification number

82-2529375

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Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
|------------------------------|--|---|----------------------|
| | | \$ | |
| (a) No. irom Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| — | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |

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|----------------|---|--|---------------------------------------|--------------------------------|--|
| fro | clusively religious, charitable, etc., contribution m any one contributor. Complete columns (a) th | prough (e) and the following line e | entry For organizations | | |
| con | npleting Part III, enter the total of exclusively religious, cha | aritable, etc., contributions of \$1,000 o | r less for the year. (Enter this info | . once.) \$ | |
| Us a) No. | e duplicate copies of Part III if additional sp I | bace is needed. | | | |
| from | (b) Purpose of gift | (c) Use of gift | (d) De | escription of how gift is held | |
| Part I | | | | | |
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| | | (e) Transfer of g | ift | | |
| | Transforacia nama address and | | Polotionship of | transforar to transforas | |
| | Transferee's name, address, and | 1 ZIP + 4 | Relationship of | transferor to transferee | |
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| | | | | | |
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| a) No. from | (b) Purpose of gift | (c) Use of gift | (d) De | escription of how gift is held | |
| Part I | | ()= 0 | | | |
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| | | (e) Transfer of g | ift | | |
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| | Transferee's name, address, and | ZIP + 4 | Relationship of | transferor to transferee | |
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| a) No. from | (b) Purpose of gift | (c) Use of gift | (d) De | escription of how gift is held | |
| Part I | | | | | |
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| | | (e) Transfer of g | ift | | |
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| | Transferee's name, address, and | I ZIP + 4 | Relationship of | transferor to transferee | |
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| | (e) Transfer of gift | | | | |
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| | Transferee's name, address, and | ZIP + 4 | Telationship of | transferor to transferee | |
| | Transferee's name, address, and | ZIP + 4 | | | |
| | Transferee's name, address, and | ZIP + 4 | | | |
| | Transferee's name, address, and | ZIP + 4 | | | |

SCHEDULE D

(Form 990)

Supplemental Financial Statements Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.



Department of the Treasury Internal Revenue Service Name of the organization

OPEN MARKETS INSTITUTE Maintaining Depar Advised F

Employer identification number 82-2529375

| Par | t I Organizations Maintaining Donor Advise | ed Funds or Other Similar Funds | s or Ac | counts.Complete if the |
|--------|--|--|---------------|-------------------------------------|
| | organization answered "Yes" on Form 990, Part IV, lir | ne 6. | | |
| | | (a) Donor advised funds | (b) | Funds and other accounts |
| 1 | Total number at end of year | | | |
| 2 | Aggregate value of contributions to (during year) | | | |
| 3 | Aggregate value of grants from (during year) | | | |
| 4 | Aggregate value at end of year | | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advis | sed funds | |
| | are the organization's property, subject to the organization's | exclusive legal control? | | |
| 6 | Did the organization inform all grantees, donors, and donor a | advisors in writing that grant funds can be | used on | ly |
| | for charitable purposes and not for the benefit of the donor of | or donor advisor, or for any other purpose | conferrir | ng |
| | | | | |
| Par | t II Conservation Easements. Complete if the or | ganization answered "Yes" on Form 990, | Part IV, li | ne 7. |
| 1 | Purpose(s) of conservation easements held by the organizat | ion (check all that apply). | | |
| | Preservation of land for public use (e.g., recreation or e | education) | orically in | nportant land area |
| | Protection of natural habitat | Preservation of a cert | tified hist | oric structure |
| | Preservation of open space | | | |
| 2 | Complete lines 2a through 2d if the organization held a quali | fied conservation contribution in the form | of a con | |
| | day of the tax year. | | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | | 2a |
| b | Total acreage restricted by conservation easements | | | 2b |
| | Number of conservation easements on a certified historic str | | | 2c |
| d | Number of conservation easements included in (c) acquired | | | |
| | listed in the National Register | | | 2d |
| 3 | Number of conservation easements modified, transferred, re | eleased, extinguished, or terminated by the | e organiz | ation during the tax |
| | year 🕨 | | | |
| 4 | Number of states where property subject to conservation ea | | | |
| 5 | Does the organization have a written policy regarding the pe | | | |
| | violations, and enforcement of the conservation easements | | | |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | , handling of violations, and enforcing con | servatior | easements during the year |
| _ | | | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | dling of violations, and enforcing conserva | ation ease | ements during the year |
| • | \$ | us actisfy the user increases of costion 170 | | 2 |
| 8 | | | | |
| • | and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservat | | | |
| 9 | | • | | |
| | include, if applicable, the text of the footnote to the organiza conservation easements. | | the orga | mzation's accounting for |
| Par | | f Art. Historical Treasures, or O | ther Si | imilar Assets. |
| | Complete if the organization answered "Yes" on Form | | | |
| 1a | If the organization elected, as permitted under SFAS 116 (AS | | ment and | balance sheet works of art. |
| | historical treasures, or other similar assets held for public ex | - | | |
| | the text of the footnote to its financial statements that descr | | | |
| b | If the organization elected, as permitted under SFAS 116 (As | | t and bal | ance sheet works of art. historical |
| | treasures, or other similar assets held for public exhibition, e | | | |
| | relating to these items: | , , | | , 5 |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | | ▶ \$ |
| | (ii) Assets included in Form 990, Part X | | | ► \$ |
| 2 | If the organization received or held works of art, historical tre | | | rovide |
| | the following amounts required to be reported under SFAS 1 | | C , 12 | |
| а | Revenue included on Form 990, Part VIII, line 1 | | | ▶ \$ |
| | Assets included in Form 990, Part X | | | \$ |
| | For Paperwork Reduction Act Notice, see the Instruction | | | Schedule D (Form 990) 2018 |
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| Sche | dule D (Form 990) 2018 OPEN MA | RKETS INST | ITUTE | | | | | 82-25 | 2937 | 5 Pa | age 2 |
|---------|--|-----------------------|---------------|----------------------------|----------------|-----------|------------|-------------|-------------------|----------|--------------|
| Par | t III Organizations Maintaining (| Collections of A | rt, Histo | rical Tr | reasures, o | or Oth | er Simil | ar Asse | ts (contii | nued) | |
| 3 | Using the organization's acquisition, access | ion, and other record | ls, check a | ny of the | following that | t are a s | ignificant | use of its | collectio | n item | iS |
| | (check all that apply): | | _ | | | | | | | | |
| а | Public exhibition | c | I L Lo | an or exc | hange progra | ams | | | | | |
| b | Scholarly research | e | • 🛄 Ot | her | | | | | | | |
| С | Preservation for future generations | | | | | | | | | | |
| 4 | Provide a description of the organization's of | ollections and explai | n how they | / further t | the organizati | on's exe | empt purp | ose in Par | XIII. | | |
| 5 | During the year, did the organization solicit | | | | | | | | - | | - |
| | to be sold to raise funds rather than to be m | | U | | | | | | Yes | | No |
| Par | t IV Escrow and Custodial Arrar | | ete if the or | ganizatic | on answered ' | 'Yes" or | 1 Form 990 |), Part IV, | line 9, oi | r | |
| | reported an amount on Form 990, Pa | | | | | | | | | | |
| 1a | Is the organization an agent, trustee, custoo | | | | | | | | 1. | | ٦., |
| | on Form 990, Part X? | | | | | | | L | Yes | | No |
| b | If "Yes," explain the arrangement in Part XIII | and complete the fo | llowing tab | ole: | | | | | A | | |
| - | | | | | | | 4. | | Amoun | τ | |
| | Beginning balance | | | | | | | | | | |
| | Additions during the year | | | | | | | | | | |
| e f | Distributions during the year | | | | | | | | | | |
| י 29 | Ending balance Did the organization include an amount on F | | | | | | | | Yes | | No |
| | If "Yes," explain the arrangement in Part XIII | | | | | | | | | |] |
| Par | | | | | | | | <u></u> | | | |
| | | (a) Current year | (b) Prio | | (c) Two year | | | /ears back | (e) Four | r vears | back |
| 1a | Beginning of year balance | (| () | , , , , , , , , , , | | | () | | (-) | <u> </u> | |
| b | Contributions | | | | | | | | | | |
| с | Net investment earnings, gains, and losses | | | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | | |
| | Other expenditures for facilities | | | | | | | | | | |
| | and programs | | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | | |
| g | End of year balance | | | | | | | | | | |
| 2 | Provide the estimated percentage of the cur | rrent year end baland | e (line 1g, | column (a | a)) held as: | | | | | | |
| а | Board designated or quasi-endowment | | _% | | | | | | | | |
| b | Permanent endowment | % | | | | | | | | | |
| С | Temporarily restricted endowment | % | | | | | | | | | |
| | The percentages on lines 2a, 2b, and 2c sho | ould equal 100%. | | | | | | | | | |
| 3a | Are there endowment funds not in the poss | ession of the organiz | ation that a | are held a | and administe | red for t | he organi: | zation | 1 | | |
| | by: | | | | | | | | | Yes | No |
| | (i) unrelated organizations | | | | | | | | 3a(i) | | |
| | (ii) related organizations | | | | | | | | 3a(ii) | | |
| D | If "Yes" on line 3a(ii), are the related organiz | | | | | | | | 3b | | |
| Par | Describe in Part XIII the intended uses of the tVI Land, Buildings, and Equipm | 0 | owment für | ias. | | | | | | | |
| 1 01 | Complete if the organization answere | |) Part IV I | ino 11a (| See Form 990 | Dort X | line 10 | | | | |
| | Description of property | (a) Cost or c | | | t or other | | ccumulate | bd | (d) Roo | k volu | |
| | Description of property | basis (investr | | • • | (other) | . , | preciation | | (d) Boo | n valu | 5 |
| 19 | Land | · · · | | 240.0 | (| 40 | | | | | |
| | Buildings | | | | | | | | | | |
| | Leasehold improvements | | | | | | | | | | |
| | Equipment | | | | | | | | | | |
| | Other | | | | | | | | | | |
| | Add lines 1a through 1e. (Column (d) must | | X, column | (B), line 1 | 10c.) | | | | | | 0. |
| | | | , | | , | | | Sobodulo | D / C a ma | - 000) | 0010 |

Schedule D (Form 990) 2018

832052 10-29-18

15570917 712177 70399

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12. (a) Description of security or category (including name of security) (b) Book value (c) Method of valuation: Cost or end-of-year market value (1) Financial derivatives (a) (b) Book value (c) Method of valuation: Cost or end-of-year market value (2) Closely-held equity interests (b) (c) (c) (c) (3) Other (c) (c) (c) (c) (b) (c) (c) (c) (c) (b) (c) (c) (c) (c) (c) (b) (c) (c)

Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ► Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|--|----------------|---|
| (1) | | |
| (2) | | |
| (3) | | |
| (4) | | |
| (5) | | |
| (6) | | |
| (7) | | |
| (8) | | |
| (9) | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | |

Part IX Other Assets.

(H)

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description | (b) Book value |
|--|----------------|
| (1) | |
| (2) | |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) | |

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1. | (a) Description of liability | (b) Book value |
|--------|---|----------------|
| (1) | Federal income taxes | |
| (2) | | |
| (3) | | |
| (4) | | |
| (5) | | |
| (6) | | |
| (7) | | |
| (8) | | |
| (9) | | |
| Total. | (Column (b) must equal Form 990, Part X, col. (B) line 25.) | |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

Schedule D (Form 990) 2018

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| Sche | dule D (Form 990) 2018 OPEN MARKETS INSTITUTE | | 82-2 | 2529375 Page 4 |
|------|--|---------------------|----------|----------------|
| Pa | t XI Reconciliation of Revenue per Audited Financial Stateme | ents With Revenue p | | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | 1 | 1,617,677. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | |
| а | Net unrealized gains (losses) on investments | 2a | | |
| b | Donated services and use of facilities | 2b | | |
| с | Recoveries of prior year grants | | | |
| d | Other (Describe in Part XIII.) | | | |
| е | Add lines 2a through 2d | | 2e | 0. |
| 3 | Subtract line 2e from line 1 | | 3 | 1,617,677. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| b | Other (Describe in Part XIII.) | 4b | | |
| с | Add lines 4a and 4b | | 4c | 0. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | 1,617,677. |
| Pa | t XII Reconciliation of Expenses per Audited Financial Statem | - | per Retu | rn. |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | |
| 1 | Total expenses and losses per audited financial statements | | 1 | 654,698. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | |
| а | Donated services and use of facilities | 2a | | |
| b | Prior year adjustments | 2b | | |
| С | Other losses | 2c | | |
| d | Other (Describe in Part XIII.) | 2d | | _ |
| е | Add lines 2a through 2d | | 2e | 0. |
| 3 | Subtract line 2e from line 1 | | 3 | 654,698. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| b | Other (Describe in Part XIII.) | 4b | | |
| с | Add lines 4a and 4b | | 4c | 0. |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | | 5 | 654,698. |
| Pa | t XIII Supplemental Information. | | | |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

| OMI ACCOUNTS FOR INCOME TAXES IN ACCORDANCE WITH THE ASC TOPIC INCOME |
|--|
| TAXES. THESE PROVISIONS PROVIDE CONSISTENT GUIDANCE FOR THE ACCOUNTING |
| FOR UNCERTAINTY IN INCOME TAXES RECOGNIZED IN AN ENTITY'S FINANCIAL |
| STATEMENTS AND PRESCRIBE A THRESHOLD OF "MORE LIKELY THAN NOT" FOR |
| RECOGNITION AND DERECOGNITION OF TAX POSITIONS TAKEN OR EXPECTED TO BE |
| TAKEN IN A TAX RETURN. OMI PERFORMED AN EVALUATION OF UNCERTAIN TAX |
| POSITIONS FOR THE YEAR ENDED DECEMBER 31, 2018, AND DETERMINED THAT THERE |
| WERE NO MATTERS THAT WOULD REQUIRE RECOGNITION IN THE FINANCIAL STATEMENTS |
| OR THAT MAY HAVE AN EFFECT ON ITS TAX-EXEMPT STATUS. |
| |

832054 10-29-18

| | Sche | dule D (Form 990) 2018 |
|-----------------|------|------------------------|
| 832055 10-29-18 | 20 | |

| SCHEDULE G Supplemental Information Regarding Fundraising or Gaming Activities | | | | | | | | OMB No. 1545-0047 | | |
|--|--|---|---|--------------------------|--|---------|--|--|--|--|
| (Form 990 or 990-EZ) | Complete if the | or if the | 2018 | | | | | | | |
| Department of the Treasury Internal Revenue Service | Attach to Form 990 or Form 990-EZ. Open to Public Inspection Go to www.irs.gov/Form990 for instructions and the latest information. Inspection | | | | | | | | | |
| Name of the organization | e of the organization Employe OPEN MARKETS INSTITUTE 82-2 | | | | | | | | | |
| Part I Fundrais | | Complete if the organization answer | ered "Y | es" o | n Form 990, Part IV, | line 1 | | | | |
| · · · | complete this par | t. sed funds through any of the followi | | vition | Chaoli all that apply | | | | | |
| a X Mail solicitat b X Internet and c X Phone solicit d In-person sol | ions email solicitations ations licitations | e X Solicita | tion of tion of fundra | non-g gover aising | overnment grants nment grants events | | | _ | | |
| | highest paid indiv | Part VII) or entity in connection with p viduals or entities (fundraisers) purs e organization. | | | e e | | X Yes | | | |
| (i) Name and address or entity (fund | | (ii) Activity | (iii) fundi have c or cor contrib | ustody trol of | (iv) Gross receipts from activity | to (o | Amount paid or retained by) fundraiser ted in col. (i) | (vi) Amount paid to (or retained by) organization | | |
| BETH GRUPP ASSOCIAT | | | Yes | No | | | | | | |
| 60185 CAPITOL SUIT | ±S, | FUNDRAISING CONSULTING | - | x | 0. | | 40,000. | -40,000. | | |
| | | | | | | | | | | |
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| | | | | | | | | | | |
| | | | | | | | 40,000. | , | | |
| or licensing. | ch the organizatio | on is registered or licensed to solicit | contrib | outions | s or has been notified | d it is | exempt from r | egistration | | |
| CA,DC,NY | | | | | | | | | | |
| | | | | | | | | | | |
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| | | | | | | | | | | |
| | | | | | | | | | | |
| | | ice, see the Instructions for Form | 990 or | 990-1 | EZ. S | Sche | dule G (Form 9 | 990 or 990-EZ) 2018 | | |
| | PART IV | FOR CONTINUATIONS | | | | | | | | |
| 832081 10-03-18 | | | 30 | | | | | | | |

Schedule G (Form 990 or 990 EZ) 2018 OPEN MARKETS INSTITUTE

| 1 | D II | | | |
|---|---------|------|------|--------|
| I | Part II | I FI | Indi | raisin |

Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

| | | 3 3 | | , | <u> </u> | <u> </u> |
|-----------------|---------|--|----------------------------|---|------------------|--|
| | | | (a) Event #1 | (b) Event #2 | (c) Other events | (d) Total events (add col. (a) through col. (c)) |
| е | | | (event type) | (event type) | (total number) | COI. (C) |
| enu | | | | | | |
| Revenue | 1 | Gross receipts | | | | |
| | 2 | Less: Contributions | | | | |
| | 3 | Gross income (line 1 minus line 2) | | | | |
| | - | | | | | |
| | 4 | Cash prizes | | | | |
| | | | | | | |
| | 5 | Noncash prizes | | | | |
| ses | | | | | | |
| Direct Expenses | 6 | Rent/facility costs | | | | |
| ťEx | | | | | | |
| rec. | 7 | Food and beverages | | | | |
| | ~ | Federatelines and | | | | |
| | 8 | Entertainment | | | | |
| | 9 10 | Other direct expenses Direct expense summary. Add lines 4 through | | | ► | |
| | 11 | Net income summary. Subtract line 10 from li | | | • | |
| Pa | | | | 1 990. Part IV. line 19. or | | |
| | _ | \$15,000 on Form 990-EZ, line 6a. | | | | |
| 0 | | | (a) Dingo | (b) Pull tabs/instant | (a) Other coming | (d) Total gaming (add |
| Revenue | | | (a) Bingo | bingo/progressive bingo | (c) Other gaming | col. (a) through col. (c)) |
| leve | | | | | | |
| Ω. | 1 | Gross revenue | | | | |
| | | | | | | |
| es | 2 | Cash prizes | | | | |
| ens | | | | | | |
| Exp | 3 | Noncash prizes | | | | |
| Direct Expenses | 4 | Rent/facility costs | | | | |
| | 5 | Other direct expenses | | | | |
| | - | | Yes % | Yes % | Yes % | |
| | 6 | Volunteer labor | □ No | | □ No | |
| | | | | • | | |
| | 7 | Direct expense summary. Add lines 2 through | n 5 in column (d) | | ► | |
| | | | | | | |
| | 8 | Net gaming income summary. Subtract line 7 | from line 1, column (d) | | ► | |
| | | | | | | |
| 9 | | ter the state(s) in which the organization condu | | | | |
| | | the organization licensed to conduct gaming a | ctivities in each of these | states? | | Yes No |
| b | If " | No," explain: | | | | |
| | | | | | | |
| | | | | e una in alto al alto uira a the e taxo | | |
| 40- | 14/- | no any of the examination is contine line | | errunateo ourino thé fax | year? | Yes No |
| | | ere any of the organization's gaming licenses re | | | - | |
| | | ere any of the organization's gaming licenses re Yes," explain: | | | | |
| | | | | | | |
| | | | | | | |
| b | lf " | | | | | rm 990 or 990-EZ) 2018 |

| Sch | edule G (Form 990 or 990-EZ) 2018 OPEN MARKETS INSTITUTE 82 | -25293 | 375 | Page 3 |
|-------------|--|---------------|------------|----------|
| | Does the organization conduct gaming activities with nonmembers? | | /es | No |
| | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed | | | |
| | to administer charitable gaming? | 🗆 v | /es [| No |
| 13 | Indicate the percentage of gaming activity conducted in: | | | |
| а | The organization's facility | 13a | | % |
| | An outside facility | | | % |
| | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | | |
| | | | | |
| | | | | |
| | Address ► | | | |
| 1 5a | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | <u></u> ר | /es [| No |
| le le | | | | |
| ŭ | o If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶ \$ | | | |
| | s If "Yes," enter name and address of the third party: | | | |
| C | in Yes, enter hame and address of the third party. | | | |
| | Name | | | |
| | Address | | | |
| | | | | |
| 16 | Gaming manager information: | | | |
| | | | | |
| | | | | |
| | Gaming manager compensation ▶ \$ | | | |
| | Description of services provided 🕨 | | | |
| | | | | |
| | | | | |
| | Director/officer Employee Independent contractor | | | |
| | | | | |
| | Mandatory distributions: | | | |
| а | Is the organization required under state law to make charitable distributions from the gaming proceeds to | □. | , [| |
| | retain the state gaming license? | | res L | NO |
| a | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year > \$ | 3 | | |
| Pa | rt IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and | Part III, lin | es 9, 9 | b. 10b. |
| | 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions. | | | .,, |
| SC | HEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAIS | ERS. | | |
| | | | | |
| | | | | |
| (I |) NAME OF FUNDRAISER: BETH GRUPP ASSOCIATES | | | |
| <u>/т</u> | | | 20 | 020 |
| (I |) ADDRESS OF FUNDRAISER: BOX 60185 CAPITOL SUITES, WASHINGTO | N, DC | 20 | 039 |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| 8320 | 83 10-03-18 Schedule G (Fe | orm 990 oi | r 990-E | -Z) 2018 |

| | ~ · · · | - 0 /F 000 |
|--------------------|-----------------------------------|--------------------------|
| 2084 04-01-18 | Schedul | e G (Form 990 or 990-EZ) |
| | 33 | |
| 70917 712177 70399 | 2018.04020 OPEN MARKETS INSTITUTE | 703991 |

SCHEDULE O

(Form 990 or 990-EZ) Department of the Treasury

Internal Revenue Service Name of the organization Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ▶ Attach to Form 990 or 990-EZ. ▶ Go to www.irs.gov/Form990 for the latest information.

Supplemental Information to Form 990 or 990-EZ

Employer identification number

82-2529375

OMB No 1545-0047

OPEN MARKETS INSTITUTE

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

REVERSE THE STRANGLEHOLD THAT CORPORATE MONOPOLIES HAVE ON OUR COUNTRY.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

POLICYMAKERS AT THE STATE AND NATIONAL LEVEL MAKE BETTER SENSE OF THE

THREATS AND OPPORTUNITIES POSED BY PLATFORM MONOPOLISTS AND,

ULTIMATELY, TO REGULATE THESE CORPORATIONS TO ENSURE THEY SERVE THE

CITIZEN, THE ENTREPRENEUR, AND THE PUBLIC AS A WHOLE.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

CHANGE; AND WORKING WITH ORGANIZATIONAL ALLIES WHO CAN AMPLIFY OUR WORK AND MESSAGE AMONG NEW AUDIENCES.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

HEALTH CARE - MONOPOLY IS A HUGE FACTOR IN DRIVING UP PRICES AND DRIVING DOWN QUALITY IN AMERICA'S HEALTH CARE SECTOR. AFTER WAVES OF HOSPITAL MERGERS, MOST AMERICANS NOW LIVE IN COMMUNITIES WHERE ONLY ONE OR TWO HOSPITALS STILL COMPETE FOR THEIR HEALTH CARE DOLLARS, AND WHERE COMPETITION AMONG HEALTH CARE INSURERS HAS ALSO LARGELY DISAPPEARED. MEANWHILE, COMPETITION IN THE PHARMACEUTICAL INDUSTRY IS STYMIED BY PATENT MONOPOLIES AND HIGHLY CONCENTRATED CORPORATE OWNERSHIP. OPEN MARKETS ENDEAVORS TO UNDERSTAND AND EXPOSE THE WAYS IN WHICH PHARMACEUTICAL CORPORATIONS LEVERAGE MARKET POWER - AND INTELLECTUAL PROPERTY PROTECTIONS - TO RAISE DRUG PRICES. NOT ONLY CAN IT HELP REFRAME THE DEBATE ABOUT DRUG PRICES - AND OFFER REAL SOLUTIONS FOR SOLVING IT - IT CAN TELL A GRIPPING STORY ABOUT THE CONSEQUENCES OF LHA For Paperwork Reduction Act Notice. see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) (2018) 832211 10-10-18

 $15570917 \ 712177 \ 70399$

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2018.04020 OPEN MARKETS INSTITUTE

| Name of the organization | Employer identification number |
|--|--------------------------------|
| OPEN MARKETS INSTITUTE | 82-2529375 |
| MARKET POWER THAT CAN HELP TO BUILD POLITICAL WILL AND A | DVANCE THE |
| BROADER NOTION THAT ECONOMIC CONCENTRATION IS AT THE ROO | I OF TODAY'S |

TRADE AND NATIONAL SECURITY - PUBLIC POLICIES THAT AFFECT THE TERMS OF TRADE WITH OTHER NATIONS, INCLUDING TARIFFS, HAVE PROFOUND EFFECTS ON THE STRUCTURE OF MARKETS, RANGING FROM UNWARRANTED PROTECTION FOR DOMESTIC MONOPOLIES TO THE PROMOTION OF TRANSNATIONAL TRADING COMPANIES THAT EXPLOIT LABOR, EVADE ENVIRONMENTAL STANDARDS, AND CREATE DANGEROUSLY OVEREXTENDED SUPPLY CHANNELS. AT THE SAME TIME TRADE POLICY PLAYS AN IMPORTANT ROLE IN STRENGTHENING OR WEAKENING AMERICA'S GEOPOLITICAL POSITION IN THE WORLD, MAKING TRADE, COMPETITION POLICY, AND NATIONAL SECURITY INTRINSICALLY LINKED.

| STATE | ATTORNEYS | GENERAL | - OMI | IS L | AUNCHING | A NE | W PROGRAM | то | ENGAGE WITH |
|---------|--------------|-----------|----------|-------|-------------|-------|------------|-----|-------------|
| STATE | ATTORNEYS | GENERAL | | VTDE | STATE-LE | WEL. | SOLUTIONS | ͲΟ | EXTREME |
| <u></u> | | | 10 110 | | | | 0010110100 | 10 | |
| CONCER | NTRATION II | N VARIOUS | S SECTO | DRS O | F THE ECC | DNOMY | • | | |
| EXPENS | SES \$ 23 70 | 51. TNC | אדמוו.זי | CRAI | אידיב איד ל | 0. | REVENIIE | 5 0 | _ |

FORM 990, PART VI, SECTION B, LINE 11B:

THE ORGANIZATION'S FORM 990 IS DRAFTED BY ITS INDEPENDENT AUDITORS,

REVIEWED AND APROVED BY SENIOR MANAGEMENT, AND THEN FORWARDED TO ALL BOARD MEMBERS PRIOR TO FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

BOARD MEMBERS ARE REQUIRED TO DISCLOSE ANY POTENTIAL CONFLICTS OF INTEREST

AT EACH BOARD MEMBER, AND ARE RECUSED FROM VOTING ON ANY ISSUES FOR WHICH

THERE MAY BE AN APPARENT OR REAL CONFLICT OF INTEREST.

 B32212 10-10-18
 Schedule O (Form 990 or 990-EZ) (2018)

 35
 15570917 712177 70399
 2018.04020 OPEN MARKETS INSTITUTE
 70399_1

Name of the organization

OPEN MARKETS INSTITUTE

FORM 990, PART VI, SECTION B, LINE 15A:

COMPENSATION OF THE ORGANIZATION'S EXECUTIVE DIRECTOR IS DETERMINED BY THE

FULL BOARD OF DIRECTORS, USING SALARY SURVEYS AND FORMS 990 FOR

COMPARABLY-SIZED AND LOCATED ORGANIZATIONS.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND

FINANCIAL STATEMENTS ARE NOT GENERALLY MADE AVAILABLE TO THE PUBLIC.

| FORM 990, PART IX, LINE 11G, OTHER FEES: | |
|--|---------|
| OTHER CONTRACT SERVICES: | |
| PROGRAM SERVICE EXPENSES | 47,994. |
| MANAGEMENT AND GENERAL EXPENSES | 3,759. |
| FUNDRAISING EXPENSES | 8,688. |
| TOTAL EXPENSES | 60,441. |
| | |
| COMMUNICATIONS AND MARKETING: | |
| PROGRAM SERVICE EXPENSES | 11,271. |
| MANAGEMENT AND GENERAL EXPENSES | 75,500. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 86,771. |
| | 145 010 |

TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A 147,212.

832212 10-10-18

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| SCH | IEDULE R |
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| | |

(Form 990)

Department of the Treasury Internal Revenue Service

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

OMB No. 1545-0047 2018 Open to Public Inspection

Employer identification number

82-2529375

► Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

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Part I

Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

| (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Total income | (e) End-of-year assets | (f) Direct controlling entity |
|---|--------------------------------|--|----------------------------|----------------------------------|--|
| | | | | | |
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Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt Part II organizations during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section | (f) Direct controlling entity | | 3) 512(b)(13) rolled ity? |
|---|--------------------------------|---|-------------------------------|--|--|-----|---|
| | | | 501(c)(3)) | | | Yes | No |
| OPEN MARKETS ACTION FUND - 82-5097446 | | | | | | | |
| 1440 G STREET, NW | | | | | | | |
| WASHINGTON, DC 20005 | SOCIAL WELFARE | DISTRICT OF COLUMBIA | 501(C)(4) | | N/A | | Х |
| | - | | | | | | |
| | | | | | | | |
| | - | | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2018

Schedule R (Form 990) 2018 OPEN MARKETS INSTITUTE

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

| (a) | (b) | (c) | (d) | (| e) | (| (f) | (9 | g) | () | h) | (i) | | (j) | (k) | | |
|---|--|---|-------------------------------------|--|--|----------|---------------------------------|-------------------|-----------------|----------|-----------------------------------|-----------------------------------|---------------------|---------------------------------|----------------|--------------------|--|
| Name, address, and EIN of related organization | Primary activity | Legal domicile (state or foreign | Direct controlling entity | (related, excluded fr | ant income unrelated, om tax under | inc | Share of total income | | ncome end | | Share of end-of-year assets | | ortionate tions? | amount in box 20 of Schedule | | nanagin partner | |
| | | country) | | sections | 512-514) | | | | | Yes | No | K-1 (Form 10 |)65) h | es N | > | | |
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| Part IV Identification of Related C organizations treated as a c | Drganizations Taxable corporation or trust duri | as a Corpo | oration or Trust. C year. | omplete if th | ne organizat | ion answ | vered "Yes | s" on For | m 990, P | art IV, | line 34 | 4, because it I | nad or | ne or r | nore related | | |
| (a) | | | (b) | (c) | (d) | | (e) | | (f |) | | (g) | | (h) | (i) Section | | |
| Name, address, and of related organizat | | Prim | | _egal domicile (state or foreign | Direct cont entity | | Type of (C corp, S or tru | entity S corp, | Share c inco | of total | | Share of end-of-year assets | Perc | entag ership | e 512(b)(13) | | |

| Name, address, and EIN of related organizationPrimary activityLegal domicile (state or foreign combrance)Direct controlling entityType of entity (C corp, S corp, or trust)Share of total end-of-year assetsShare of entityPercent owners | | entity | on (13) Iled y? |
|--|----|--------|--------------------------|
| country) assets | Ye | | |
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Schedule R (Form 990) 2018 OPEN MARKETS INSTITUTE

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| Not | e: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | | | Yes | No | |
|-----|---|---|-------------------------------|---|-------|-----|--------|--|
| 1 | During the tax year, did the organization engage in any of the following transaction | | - | | | | X | |
| а | a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | | | | | | | |
| b | b Gift, grant, or capital contribution to related organization(s) | | | | | | | |
| с | c Gift, grant, or capital contribution from related organization(s) | | | | | | | |
| | Loans or loan guarantees to or for related organization(s) | | | | 1d | | X X | |
| | e Loans or loan guarantees by related organization(s) | | | | | | | |
| | | | | | | | | |
| f | Dividends from related organization(s) | | | | 1f | | X | |
| g | | | | | 1g | | Х | |
| h | Purchase of assets from related organization(s) | | | | 1h | | X X | |
| i | i Exchange of assets with related organization(s) | | | | | | | |
| j | j Lease of facilities, equipment, or other assets to related organization(s) | | | | | | | |
| | | | | | | | | |
| k | k Lease of facilities, equipment, or other assets from related organization(s) | | | | | | | |
| I. | I Performance of services or membership or fundraising solicitations for related organization(s) | | | | | | | |
| m | m Performance of services or membership or fundraising solicitations by related organization(s) | | | | | | | |
| | n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | | | | | | |
| | o Sharing of paid employees with related organization(s) | | | | | | Х | |
| | | | | | | | | |
| р | Reimbursement paid to related organization(s) for expenses | | | | 1p | | Х | |
| q | Reimbursement paid by related organization(s) for expenses | | | | 1q | | Х | |
| | | | | | | | | |
| r | r Other transfer of cash or property to related organization(s) | | | | | | | |
| | s Other transfer of cash or property from related organization(s) | | | | | | | |
| | If the answer to any of the above is "Yes," see the instructions for information on w | | | | - | | | |
| | (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | (d) Method of determining amount inv | olved | | | |

| Name of related organization | type (a-s) | Amount involved | Method of determining amount involved |
|------------------------------|------------|-----------------|---------------------------------------|
| (1) OPEN MARKETS ACTION FUND | R | 300,000. | ACTUAL AMOUNT REC'D/TRANSFERRED |
| (2) OPEN MARKETS ACTION FUND | N | 7,111. | TIME AND EFFORT ANALYSIS |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| _(6) | 20 | | |

Schedule R (Form 990) 2018 OPEN MARKETS INSTITUTE

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) | (d) Predominant income (related, unrelated, excluded from tax under sections 512-514) | (e) Are a partners 501(c) orgs. Yes |) ill (3) ? No | (f) Share of total income | (g) Share of end-of-year assets | (H Dispr tior alloca Yes | n) opor- iate tions? No | (i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | (j Gener mana partr Yes |) ral or F ging ner? NO | (k) Percentage ownership |
|--|--------------------------------|-----|---|--|-----------------------------------|---|---|---|-------------------------------------|---|--|--|---------------------------------------|
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Schedule R (Form 990) 2018

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Part VII Supplemental Information.

Provide additional information for responses to questions on Schedule R. See instructions.

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